

M. Florencia Gabrielli

Department of Economics
Universidad Nacional de Cuyo
Centro Universitario, Mendoza 5500 Argentina

Phone: 54-261-413-5000 ext. 2449

email: florgabrielli@gmail.com

email: florencia.gabrielli@fce.uncu.edu.ar

URL: <https://sites.google.com/site/mflorenciagabrielli/>

Born: May 11, 1976—, Argentina.

Nationality: Argentine.

Citizenship: Argentine/Italian.

Current position

Professor of Economics, Economic Department, Universidad Nacional de Cuyo.

Areas of specialization

Industrial Organization • Econometrics • Applied Microeconomics

Appointments held

2011-	Consejo Nacional de Investigaciones Científicas y Técnicas (Conicet), Argentina.
2009-	Universidad Nacional de Cuyo, Argentina.
2000-2004	Central Bank of the Argentine Republic.

Education

2009	PhD in Economics, The Pennsylvania State University, USA (Advisor: Joris Pinkse).
2000	MSc in Economics and Public Policy, Universidad Torcuato Di Tella, Argentina
2016	MSc in Mathematics (in progress), Universidad Nacional de San Luis, Argentina
1999	BA (Honors) Economics, Universidad Nacional de Cuyo, Argentina

Publications & papers

JOURNAL ARTICLES

- 2017 Gabrielli, M. Florencia and M. Serio (2017), “Testing Assortative Mating: Evidence from Argentina”, *Economics Analysis Review*, Vol. 32, No. 2.
URL: <http://www.rae-ear.org/index.php/rae/article/view/578>
- 2014 Alejo, J., M.F. Gabrielli and W. Sosa-Escudero (2014), “The Distributive Effects of Education: An Unconditional Quantile Regression Approach”, *Economic Analysis Review*, Vol. 29, No. 1.
URL: <http://www.rae-ear.org/index.php/rae/article/view/400>
- 2014 Gabrielli, M. F. (2014) “Econometrics of Auctions: a survey of the theoretical and applied literature”, *Revista Económica*, Vol. LX.
URL: <http://www.economica.econo.unlp.edu.ar/wp/?p=5009>
- 2013 Aryal, G. and M.F. Gabrielli (2013), “Testing for Collusion in Asymmetric First-Price Auctions”, *International Journal of Industrial Organization*, No. 31.
URL: <http://dx.doi.org/10.1016/j.ijindorg.2012.10.002>
- 2013 Gabrielli, M. F. (2013) “Detecting Collusion on Highway Procurement”, *Revista Económica*, Vol. LIX.
URL: <http://www.economica.econo.unlp.edu.ar/wp/?p=5035>
- 2016 Gabrielli, M.F and A. Lazzarini (2016), “Tipo de cambio y rentabilidad en la industria manufacturera Argentina: Un análisis a partir de los datos de la Central de Balances del BCRA”, *Documentos de Proyecto, CEPAL*.
URL: <http://www.cepal.org/es/publicaciones>
- 2017 Gabrielli, M. F. (2017) “Lecture Notes: Advanced Microeconomics” (in Spanish), Editorial FCE-UNCuyo, August.
- 2004 Gabrielli, M.F, G. McCandless and J. Rouillet (2004), “The intertemporal relation between money and prices: Evidence from Argentina”, *Cuadernos de Economía* Vol. 41, No. 123. URL: <http://www.scielo.cl/pdf/cecon/v41n123/arto2.pdf>

BOOKS

- 2018 Ahumada H., M. Florencia Gabrielli, M. Herrera and W. Sosa Escudero (2018), *Progresos en Econometría: Automatización, big data, econometría espacial y estructural*, Bahía Blanca, Ediuns, ISBN 978-987-655-201-1.

ARTICLES UNDER REVISION

1. “Semiparametric Estimation of First Price Auction Models” (with Gaurab Aryal and Quang Vuong). Revising for JBES.
2. “An Empirical Analysis of Non-Linear Pricing” (with Gaurab Aryal). Under Revision.

WORKING PAPERS IN PROGRESS

1. “Damage Assessment and Efficiency Costs of Collusion in Auctions” (with Manuel Willington).
2. “Annuity Exchange: Evidence from Chile” (with Gaurab Aryal, Eduardo Fajnzylber and Manuel Willington).
3. “Estimating the Role of Adverse Selection and Moral Hazard in Regulated U.S. Electric Utilities” (with Gaurab Aryal and Gayoung Ko).

WORKING PAPERS

1. Gabrielli, M.F and R. Latorre (2013), “Mensajes colusivos en subastas con costos de entrada”, *Anales AAEP*.
URL: <http://www.aaep.org.ar/anales/works/works2013/gabrieli.pdf>
2. Gabrielli, M.F, G. and J. Rouillet (2003), “Growing Unhappy?: An Empirical Approach”, *MIMEO, Central Bank of Argentina*.
3. Gabrielli, M.F and E. Grubisic (2002), “Mecanismos de transmisión de la Política Monetaria a nivel sectorial: Evidencia para Argentina”, *Working Paper, Central Bank of Argentina*.
URL: <http://www.bcra.gov.ar/pdfs/invest/Gabrielli-Grubisic.pdf>
4. Cohen Sabban, V., G. Escudé and M.F. Gabrielli (2001), “Evolución del tipo de cambio real en la Argentina en los últimos 10 años”, *Technical Note 11, Central Bank of Argentina*.
URL: <http://www.bcra.gov.ar/pdfs/invest/notas11.pdf>

5. Gabrielli, M.F., G. McCandless and T. Murphy (2001), “Modelos econométricos de predicción macroeconómica en la Argentina”, *Working Paper 19, Central Bank of Argentina*.
URL: <http://www.bcra.gov.ar/pdfs/invest/trabajo19.pdf>

WORKING PAPERS IN PROCRASTINATION

1. Aryal, G. and M.F. Gabrielli (2011), “Model Selection in Auctions with Pseudo Data”, *MIMEO, Australian National University and Conicet*.
2. Aryal, G. and M.F. Gabrielli (2012), “Detecting Collusion in First-Price Auctions with Entry”, *MIMEO, Australian National University and Conicet*.
3. Bierens H. and M.F. Gabrielli (2008), “A GMM Approach to Co-integration”, *MIMEO, PSU*.

Short Research Visits

2011	Australian National University, July 2011.
2014-2015	University of Chicago, February 2014 and May 2015.
2016-2017	University of Virginia, June 2016 and February 2017.
2018	Universidad Adolfo Ibañez, Santiago de Chile, April, July and September 2018.

Teaching

UNIVERSIDAD NACIONAL DE CUYO (UNCUYO), MENDOZA – ARGENTINA

2017-	Mathematical Economics (advanced undergraduate)
2009-2017	Advanced Macroeconomics (undergraduate)
2009-2017	Microeconomics (PhD course)
2017	Econometrics of Auctions (PhD Course)

UNIVERSIDAD ALBERTO HURTADO (UAH - ILADES), SANTIAGO DE CHILE

2016-2017	Invited Professor: Econometrics of Auctions (graduate).
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UNIVERSIDAD DE SAN ANDRÉS (UDESA), BUENOS AIRES – ARGENTINA

2013, 2015-18 Invited Professor: Empirical Methods in IO (graduate)

UNIVERSIDAD NACIONAL DEL SUR (UNS), BAHÍA BLANCA – ARGENTINA

2018 Invited Professor: Econometrics (graduate)

UNIVERSITY OF WISCONSIN– EAU CLAIRE, USA

2011, 2016 Guest Lecture on Argentine Economy and Mercosur (course held in Mendoza).

THE PENNSYLVANIA STATE UNIVERSITY, USA

2008 Teaching Assistant: Advanced Econometrics (graduate).
2005 Graduate Instructor: Money and Banking (undergraduate).
2005 Research Assistant (Joris Pinkse).
2005-2006 Recitation Leader: Intermediate Macroeconomics (undergraduate).
2006-2007 Research Assistant (Quang Vuong).
2006-2008 Graduate Instructor: Introduction to Econometrics (undergraduate).

UNIVERSITY OF CALIFORNIA AT LOS ANGELES (UCLA), USA

2007 Guest Lecture: Statistics (undergraduate).

Advising

THESIS ADVISING: GRADUATE

Alonso Valdés González, (committee member), UAI, Santiago de Chile, 2017.
María Florencia Ruiz Díaz, (committee member), UNLP, La Plata, Argentina, 2014.
Montserrat Serio, (committee member), UNLP, La Plata, Argentina, 2011.

THESIS ADVISING: UNDERGRADUATE

Maximiliano Gutierrez, graduation date August 2017.
Valentina Reig (co-advisor), graduation date August 2017
Sonia Araujo (co-advisor), graduation date August 2017.

Bruno Fagandini Giordano, graduation date August 2016.
Andrés Argüello, graduation date August 2013.
Ulises Serio, graduation date August 2012 (graduated with honors).
Silvina Eirin, graduation date December 2012.

Conferences

Several conferences and meetings attended. Selected list.

Argentine Economic Association Meeting: 2012, 2014-2018.
LACEA-LAMES Meeting, 2003, 2004, 2017, 2018.
CEA, University of Chile, Santiago de Chile, 2018.
Annual Meeting of the Chilean Economist Society, 2017.
International IO Conference, Boston, 2017.
9th IO Workshop –TOI, Maitencillo, Chile, 2016.
UAH- ILADES, Economic Department Seminars, Santiago de Chile, 2016, 2015.
Central Bank of Argentina Seminar Series Buenos Aires, July 2016.
Institute for Applied Mathematics, UNSL , San Luis, Argentina, 2015.
USACH, Economic Department Seminars, Santiago de Chile, 2015.
Jornadas Nacionales de Econometría, UBA, Buenos Aires, 2014.
UNLP, Economic Department Series of Economic Seminars, La Plata, 2013.
Econometric Society Australasian Meeting, Adelaide, South Australia, 2011.
ANU, Research School of Economics Seminar Series , Canberra, Australia, 2011.
Conference on Auctions and Procurements at PSU, State College, 2008.
PSU and Cornell conference on Macroeconomics, State College, 2007.

Service to the profession

REFEREE WORK

LACEA-LAMES
Canadian Journal of Economics
Estudios Públicos, Revistas de Políticas Públicas, Santiago de Chile.
AAEP: Asociación Argentina de Economía Política
Journal of Econometrics.
Economic Analysis Review (EAR).
Revista Económica (UNLP).
Cuadernos de Economía (Colombia).
Czech Science Foundation.
Emerging Markets Finance and Trade.

MEMBERSHIPS

- 2012- Asociación Argentina de Economía Política (AAEP) [Argentine Economic Association].
2014-2018 Member of Board: AAEP.

Consultancy Reports

- 2016-2018 Analysis of Collusion in the Pharmaceutical Industry in Chile.
2014-2015 Analysis of the Demand for Cigarettes in Mexico.

Research Grants

- 2015- PIP No. 112 201 1501 00760, Conicet.
2013-2015 PIP No. 112 201 101 00758, Conicet.
2013-2015 PI No.D006, UNCuyo.
2011-2013 PI No.D182, UNCuyo.

Languages

- Spanish: Excellent (mother tongue).
English: Excellent (speak, read and write very fluently).
German: Good (read, speak and write fairly well).
Italian: Good (read, speak and write fairly well).